

JONES COUNTY JUNIOR COLLEGE  
SMALL BUSINESS DEVELOPMENT CENTER  
A MEMBER OF THE MISSISSIPPI SMALL BUSINESS  
DEVELOPMENT CENTER (MSBDC) NETWORK.  
MSBDC has assisted Mississippi businesses since 1981

NEWSLETTER

=====

Special edition on the SBA Community Express Loan  
November 2005 Edition  
Director: Greg Butler

=====

In This Issue

=====

1. Welcome From The Director
2. SBA Community Express Loan Facts
3. Quote of the Month
4. Workshop Schedule
5. Subscription Management
6. Contact Information

=====

1. Welcome From The Director

=====

Do you need a business loan of \$5,000 to \$50,000 that requires no collateral, no business plan and no tax returns? Do you operate a small office or home-based business? Do you need business technical assistance?

On Wednesday, December 7, 2005, the Small Business Administration will host an SBA Community Express Loan Program Conference from 5:30pm to 7:30 pm at the Woodall Advance Technology Center in Hattiesburg. A representative from Business Loan Express (BLX) will explain the loan program and be available to take applications on site. In this months newsletter I have included the fact sheet on the SBA Community Express Loan from the BLX website.

If you are interested in attending this conference, contact Bridget Johnson-Fells by telephone at 228-863-4449, by fax at 228-864-0179, or by e-mail at [bridget.johnson@sba.gov](mailto:bridget.johnson@sba.gov). Reservations should be made no later than December 6, 2005.

I have hired Brian Gay as the new part-time counselor to replace Ken Dupre'. Brian will be working in the Hattiesburg area. Brian owns his own small business and is working part-time with the Marion County Development Partnership. He has worked with the Area Development Partnership and with the Mississippi Contract Procurement Center.

Until next time....

---Greg Butler

**NOTE:**

Our subscriber list is NOT made available to other companies or individuals. We value every subscriber and respect your privacy. If at any time you wish to cancel your subscription, simply type 'remove' in your return email address.

=====  
2. SBA Community Express Loan Program  
=====

**Serves the Following Communities (51% owned and controlled)**

Minorities, Women, Veterans, Low to Moderate Income Areas, Hub Zones and other SBA designated areas.

**Specifications**

- Loan amounts of \$5k up to \$50k in even \$1,000 increments
- 7 year term – Unsecured
- Interest Rates
  - Prime + 4.75% - adjusted calendar quarterly for loans \$5,000 - \$25,000
  - Prime + 3.75% - adjusted calendar quarterly for loans \$26,000 - \$50,000
- No prepayment penalty
- No tax returns
- \$350 processing fee (will be deducted from loan proceeds)
- SBA Guaranty Fee of 2% of the guaranteed portion (85%) of the loan will be deducted from loan proceeds
- Loan Payments are auto drafted from business account
- Start up businesses allowed
- All industries considered

## **Eligibility Issues**

- Franchise must be on SBA approved Franchise Registry.  
([www.franchiseregistry.com/registry](http://www.franchiseregistry.com/registry))
- Loan funds for Business Acquisition is not allowed. Working capital loan to the business after the acquisition has been completed is permitted.
- Liquid Assets of individual owner can not exceed \$100,000.00 (does not include IRA's or other Retirement Accounts)
- Utilizes Fair Isaac Credit Score System, which evaluates credit score of applicant and industry data (Current and Recent past due accounts and Collection accounts will have a very negative affect on the borrowers Score and loan decision).

## **Ineligible Businesses**

- Ineligible businesses for Community Express Loans
  - Agricultural and farm businesses (growing crops)
  - Fishing and Shore operations
  - Medical facilities (including nursing homes and ALF's)
  - Mines (including sand and gravel pits)
  - Applicants doing business in a foreign country
  - Businesses engaged in teaching, instruction, counseling or indoctrinating religion or religious beliefs, whether in a religious or secular setting
  - A business with any products or services of a sexual nature

## **Process**

- A Completed Application is Submitted by a Technical Assistance Provider or the Applicant
- Upon approval of loan, Commitment Letter, Document Checklist and Closing Documents are sent to TA Provider and/or Borrower
- Signed Commitment Letter and Closing Documents are then returned to BLX
- Funding occurs after BLX received TA certification from TA Provider

## **Benefits of Community Express Loans from BLX**

- Fully Amortized Loan
- No Access Fees Per Transaction
- Customer Service / Fast Turn-Around Time

=====

### 3. Quote of the Month

=====

"Self-discipline is when your conscience tells you to do something and you don't talk back."

-----W. K. Hope

=====

### 4. Workshop Schedule

=====

#### FIRST STEPS – HOW TO START YOU OWN BUSINESS

- Greg Butler, Presenter

Cost: FREE

Monday, 1:30 - 4:30 p.m.

(JCJC Campus, Forestry and Life Science Building, Room 206)

2/20

Tuesday, 9:00 a.m. – 12:00 noon

(Lake Terrace Convention Center, Executive Conference Room)

1/3

2/7

Tuesday, 6:00 p.m. - 9:00 p.m.

(JCJC Campus, Forestry and Life Science Building, Room 206)

12/13

1/10

Tuesday, 6:00 p.m. – 9:00 p.m.

(Lake Terrace Convention Center, Executive Conference Room)

1/24

2/28

To register for any of these workshops, please call us at (601) 477-4235 or e-mail us at [sbdc@jcjc.edu](mailto:sbdc@jcjc.edu).

=====  
5. Subscription Management  
=====

You will continue to receive the Small Business Development Center Newsletter automatically. You may unsubscribe at any time by simply sending a reply with the message: "Remove from newsletter." Or if you received this newsletter from a friend or associate and want to sign up, simply send a reply with the message: "Please sign me up for your newsletter."

=====  
6. Contact Information  
=====

Greg Butler  
Small Business Development Center  
Jones County Junior College  
900 S. Court Street  
Ellisville, MS 39437  
Phone: 601-477-4165 or Fax: 601-477-4166  
Email: [greg.butler@jcc.edu](mailto:greg.butler@jcc.edu)  
Website: [www.jcc.edu/sbdc.html](http://www.jcc.edu/sbdc.html)  
A member of the Mississippi Small Business Development Center Network

\*\*\*\*\*

Helping to Develop the Pinebelt One Business at a Time!

\*\*\*\*\*

Jones County Junior College Small Business Development Center is a member of the Mississippi Small Business Development Centers (MSBDC) network. MSBDC has assisted Mississippi businesses since 1981. MSBDC is a program supported by the U.S. Small Business Administration and extended to the public on a non-discriminatory basis. SBA cannot endorse any products, opinions, or services of any external parties or activities. This information is compiled by the Small Business Development Center at Jones County Junior College and was obtained from sources believed to be reliable at the time it was prepared. The information in this newsletter is intended to be used for general planning purposes only and

should not be construed as tax, legal, accounting, or other professional advice.

\*\*\*\*\*